156 freedom to defy Hitler, in the sure knowledge that their country
507 would be overrun and occupied if they did so. During the occupation,
733 they remained free; little children risked their lives to do absolutely
727 unnecessary things such as defacing Nazi posters, giving expression to their essential freedom. The morale of the people was upheld by their knowledge that they had not forfeited their freedom, and that they had been defeated only technically, not man-to-man, but by monstrous machines. External coercion without internal submission has no bearing on the maintenance of the *philotimo*.

178 To suggest to a Greek that he needs aid in raising his standard of
156 living because his ways are backward is to violate his *philotimo* as
511 a person and as a Greek. There is need for aid now because of acts of
507 God, not because of personal failure or Greek inadequacy. Until
727 the government centralized aid in the Department of Welfare, and
746 to some extent thereafter, Greek families and communities took care of their own indigents or dependents. The Greeks who emigrated
[73] to the United States before the change and formed conservative communities in their new country continued to take care of their own unemployed and orphaned; they were adapting the village pattern; besides, their *philotimo* would not allow them to expose to outsiders their failure and inadequacy. However, Greeks will accept aid when it is their right within a structured relationship; they will accept it as their share from the nation for which they have fought, or from the nation which they have helped in its war against the forces of evil; and Greeks stand firm in the knowledge that they were vital in bringing about the defeat of the Nazis by delaying Hitler's plans. They will also accept help without losing their *philotimo* when the need comes through an act of God. Their ways of making a living are adequate under normal circumstances; but now, because of destruction, occupation, soil erosion, loss of the right to emigrate, they need technical assistance to achieve a standard of living which is their right as Greeks and as persons. They can accept help also because the need is common to all the Greeks. During the war they said, not "See what I have come to," but "See what the nation has come to!" and then their situation was bearable. The office which is in charge of the ECA activities now reminds the people of the different villages that the destruction has been nationwide, that the need applies to all the Greeks, and so makes it bearable, and saves their *philotimo*. More than this, the government now appeals for self-participation in rebuilding the homes and the villages in the name of their *philotimo* as Greeks; to exert themselves as their sons exerted themselves in war, "to show the world what the Greeks can do in peace as well as in war".

East Foundation, which have recognized this, have been successful in their relations with Greeks and in the introduction of desirable changes. They realized that they had to use not impersonal scientists but people who were predominantly leaders, with scientific knowledge, people who were willing to go and live in the villages, and make the acquaintance of the peasants over coffee in coffee houses. And the villagers fell in with the proposals for new hygienic methods and child care and artificial insemination because they had respect for and faith in the man who made the proposals. And where schemes introduced in the name of self-interest did not succeed, those introduced in the name of the respected leader did. "For your sake" is a common sanction. The continuous presence of the leader is not, however, necessary once the personal loyalty is there. In recent years, foreign experts have made the mistake of operating mainly from Athens, living in hotels catering to foreigners, of moving in foreign circles, and making no personal contact with the Greeks, thus creating difficulties for themselves and raising obstacles to the effectiveness of their missions. Greek families receiving CARE parcels impersonally, make great efforts to attach a person to the name of the sender; they often write very personal letters, trying to send photographs of themselves, "so that you can see us". In Greece there are no political bosses, since a man's vote is too personal, too much bound by personal loyalty, to be swayed by self-interest. On the other hand, we do find demagogues, who by sheer oratory and force of personality can inspire loyalty to themselves, and thereby, to their ideas. If there are irregularities at the polls, they come about not through the selling of one's vote, but through an attempt to vote several times in an impassioned effort to ensure the election of the chosen candidate.

Greek ethical conduct is personal also. A plea in the name of humanity or of kindness is meaningless to most Greeks; and only recently, in Athens, which has been affected by foreign ideas, did a plea in the name of the suffering peasants find true response. An organization called Friends of the Village was formed, and the aid given is by specific persons to specific people or families, in terms of a personal relationship. A peasant woman, writing to such a "Friend" in Athens, accepts the gift with ease and gratitude saying: "You are now my sister, and your family is my family."

Americans, who excel in impersonal kindness, are always surprised to see their human, warm, generous Greek friends remain unmoved and unresponsive in the face of suffering strangers. Greeks, on the other hand, are surprised to see their kind American friends giving according to figures on a piece of paper, according to what they can afford. In giving, Greeks deprive themselves of the very necessities of life, impoverish and even bankrupt themselves; but they recognize their responsibility to give only where personal relations are involved.

This is also true where truthfulness, honesty, loyalty and obedience